



David R. Alter, CLU®

David R. Alter, CLU is the Chief Executive Officer of International Planning Alliance, LLC (IPA). As second generation business owner, he has been employed in the life and disability insurance business since 1981. He is currently responsible for overseeing all aspects of IPA's core operations. In addition, he spends a significant amount of time in the field assisting advisers on complex estate and business planning cases.

David has pioneered the development of proprietary estate and business planning techniques, and is a specialist in the use of financial modeling for business and insurance situations. He received his Bachelor of Science, Summa cum Laude from Boston University, with a concentration in accounting, and later received a Chartered Life Underwriter designation through the American College in Bryn Mawr, PA. David invented the first accelerated death benefit rider tied to two out of six activities of daily living, and remains active in the development of new products for the life insurance industry.

Registered Representative & Investment Advisor of Park Avenue Securities, General Agent of Guardian.

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