

# **GIANFRANCO A. PIETRAFESA**

ATTORNEY AT LAW

ARCHER & GREINER, P.C.

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NJ (1989), DC (1991 – inactive) and NY (1996)  
U.S. District Court, D.N.J. (1989) and S.D.N.Y. (1996)  
U.S. Court of Appeals, Third Circuit (1990)  
U.S. Tax Court (1992)  
U.S. Supreme Court (2008)

## **PROFESSIONAL EXPERIENCE**

### ARCHER & GREINER, P.C. (Hackensack, NJ)

[including predecessor firm: Herten, Burstein, Sheridan, Cevasco, Bottinelli, Litt & Harz, LLC]  
Partner (February 2008 to present).

Focus on business transactions and related litigation – Advising clients on corporate and business transactions, including entity selection and formation, preparation and negotiation of various types of contracts, and M&A transactions.

### LINDABURY, MCCORMICK, ESTABROOK & COOPER, P.C. (Westfield, NJ)

[including predecessors firms: Cooper, Rose & English, LLP (Summit, NJ and Rumson, NJ) and Young, Rose, Imbriaco & Burke, P.C. (Parsippany, NJ)]

Partner (April 1999 to February 2008); Associate (September 1990 to March 1999).

General practice, with a concentration in:

- Business law – Advising clients on corporate and business transactions, including sales and acquisitions of businesses, as well as on commercial, real estate, leasing, lending and employment matters.
- Litigation – Representing clients in corporate, commercial, employment, real estate, chancery and construction lawsuits in state and federal trial and appellate courts, including trials.

### HONORABLE NICHOLAS G. MANDAK, A.J.S.C. (Paterson, NJ)

Law Secretary to the late Assignment Judge of Passaic County (August 1989 to August 1990).

## **EDUCATION**

### SETON HALL UNIVERSITY SCHOOL OF LAW (Newark, NJ)

Juris Doctor, June 1989. GPA: 3.31.

Honors and Activities:

Seton Hall Legislative Journal, Summary Editor, 1988-1989; Member, 1987-1988.

Seton Hall Moot Court Board, Member, 1988-1989.

Legal Services Clinic, Student Intern, 1988.

Who's Who Among Rising Young Americans.

FAIRLEIGH DICKINSON UNIVERSITY (Teaneck, NJ)

Bachelor of Science in Accounting, *Summa Cum Laude*, May 1986.

Honors and Activities:

Dean's Award in Accounting (GPA of 4.0).

1986 Senior Class Leader Award.

Accounting Internship, Price Waterhouse, 1986.

Accounting Instructor, Teaneck Adult Education Program, 1985.

Accounting Instructor, Ramsey Adult School, 1986-1987.

**PROFESSIONAL HONORS, MEMBERSHIPS AND ACTIVITIES**

- AV-Rated (Preeminent 5 out of 5) by Martindale-Hubbell.
- Selected by his peers for inclusion in the 2007-2014 editions of The Best Lawyers in America in the area of Corporate Law, as noted in [www.BestLawyers.com](http://www.BestLawyers.com).
- Selected by his peers as a Super Lawyer in 2009-2012 and 2014 in the area of Business/Corporate, as noted in [www.SuperLawyers.com](http://www.SuperLawyers.com).
- Selected by The Best Lawyers in America as the 2013 Hackensack Corporate Law "Lawyer of the Year."
- Selected as one of Bergen's Top Lawyers in the area of Business Law by (201) Magazine (2011-2014).
- Selected by his peers as a Super Lawyer in 2005 in the area of Business Litigation, as noted in [www.SuperLawyers.com](http://www.SuperLawyers.com).
- Selected as one of 40 distinguished young lawyers (40 under 40) by the New Jersey Law Journal (August 26, 2002).
  
- Received 2012 Distinguished Legislative Service Award from New Jersey State Bar Association in recognition of work involved in New Jersey's enactment of the New Jersey Revised Uniform Limited Liability Company Act.
  
- Author of chapter on "Complaints," New Jersey Federal Civil Procedure (New Jersey Law Journal Books 2008-2010).
- Author of chapter on "Post Trial Motions," Trial Tactics Defense Litigation Manual (Defense Research Institute 2006).
- Author of Annual Supplements on Evidence (2002-2006), New Jersey Federal Civil Procedure (New Jersey Law Journal Books).
  
- Quoted in Commerce magazine on the issue of business exits (May 2014).
- Quoted in Commerce magazine on the issue of contracts for businesses (Best Practices 2013-2014).
- Quoted in New Jersey Business magazine on the issue of LLC agreements (October 2013).
- Quoted in Commerce magazine on the issue of buy-sell agreements (Summer 2012).
- Quoted in the New Jersey Law Journal on an issue of corporate law (June 15, 2011).
- Quoted in Commerce magazine on the issue of corporate governance (May 2010).
- Quoted in Commerce magazine on the issue of mergers and acquisitions (March 2010).
  
- Testified as expert witness in Superior Court of New Jersey, Bergen County (2006).
- Retained as expert witness/consultant in legal ethics and legal malpractice matters (2005- ).
  
- Adjunct Faculty, Seton Hall University School of Law, M&A Transactional Skills (2013).
- Adjunct Faculty, Fairleigh Dickinson University, Paralegal Studies Program, Corporate Law (2003-2008).
  
- New Jersey State Bar Association (1990- ).
  - Chair (2010-2012), Secretary (2008-2010) and Director (2002- ), Business Law Section.
    - Co-Chair, Communications Committee (2006-2008).
    - Member, Business Entities Committee (2006- ).
  - Member, Executive Committee, Young Lawyers Division (1995-1996).

- Member, Editorial Board, New Jersey Lawyer Magazine (1996-2010).
  - Special Editor, Business Litigation Issue, New Jersey Lawyer Magazine (Feb. 2008).
  - Special Editor, Business Law Issue, New Jersey Lawyer Magazine (June 2006).
  - Special Editor, Corporate Practice Issue, New Jersey Lawyer Magazine (Dec. 2002).
  - Special Editor, Trial Practice Issue, New Jersey Lawyer Magazine (Nov./Dec. 1998).
- Trustee, Hudson-Bergen Inn of Transactional Counsel (2008- ).
- Solicitor, Inn of Transactional Counsel (Essex-Morris) (2002-2008).
- Pupil, Justice Pashman American Inn of Court (Bergen County) (1994-96).
- Pupil, Worrall F. Mountain American Inn of Court (Morris County) (1992-93).
- District XII Fee Arbitration Committee (Union County), Chair (2003-2005); Vice Chair (2002-2003); Member (2001-2005).
- District XII Ethics Committee (Union County), Member (1996-2000).
- Appointed a Condemnation Commissioner by the New Jersey Superior Court (1995; 1996; 2005).
- Commercial Arbitrator, Superior Court of New Jersey, Passaic County (1994- ).
- American Bar Association (1990- ).
- Trial Attorneys of New Jersey (1994- ).
- Association of the Federal Bar of the State of New Jersey (1992- ).
  - Member, Committee on the Attorney-Client Privilege and Work Product Protection (2006).
- The District of Columbia Bar (1991- ).
- Defense Research Institute (1996- ).
- Bergen County Bar Association (2008- ).
- Passaic County Bar Association (1992- ).
- Summit Bar Association (1995-2008).
- Reported Decision, Northeast Data Systems, Inc. v. McDonnell Douglas Computer Systems Co., 986 F.2d 607 (1<sup>st</sup> Cir. 1993) (Opinion by Chief Judge, now Associate Justice, Steven Breyer).
- Reported Decision, Township of Holmdel v. Director, NJ Division of Taxation, 12 N.J. Tax 112 (App. Div. 1991), aff'd, 130 N.J. 522 (1992).

#### **OTHER (PERSONAL) MEMBERSHIPS AND ACTIVITIES**

- Hawthorne Board of Education, Trustee (1996-2003 & 2004-2008); Vice President (1997-1999; 2008).
  - Chair, Finance & Policy Committees (1997-1999).
  - Chair, Finance & Administration Committee (2000-2002).
  - Chair, Curriculum & Instruction Committee (2002-2003; 2005-2008).
- Hawthorne Education Foundation, Co-Founder, Trustee & General Counsel (1996-1999).
- St. Anthony Education Foundation, General Counsel (2001-2003).
- Member, Commerce and Industry Association of New Jersey (2005- ).
- Most Distinguished American of Italian Descent, Italian Tribune (2006).
- Hawthorne Republican Unit, Member (1995- ); Associate Counsel (2004).
- Passaic County Committee Person, Republican, Borough of Hawthorne (2003-2012).
- Hawthorne Soccer Association, Certified Coach (2001-2012) and General Counsel (2003- ).
- Hawthorne Baseball/Softball Association, Certified Coach (2003-2009).
- Boys & Girls Club of Hawthorne, Basketball Coach (2002-2003).
- St. Anthony School, Assistant Boys Basketball Coach (2003-2006).

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## CONTRIBUTIONS TO BOOKS

- Chapter on “Complaints,” New Jersey Federal Civil Procedure (New Jersey Law Journal Books), 2008, 2009 and 2010.
- Chapter on “Post Trial Motions,” Trial Tactics Defense Litigation Manual, (Defense Research Institute 2006).
- Annual Supplement to Chapter on “Evidence,” New Jersey Federal Civil Procedure (New Jersey Law Journal Books), 2005/2006, 2004, 2003 & 2002.

## PUBLISHED ARTICLES—BUSINESS

- “Standards to Measure Good Faith and Fair Dealing under NJ-RULLCA,” 216 N.J.L.J. 362 (May 5, 2014).
- “New LLC Law Became Effective on March 1st—Some May be Surprised by the Changes,” 215 N.J.L.J. 619 (March 3, 2014).
- “Ethics for Transactional Attorneys: Developments in 2013,” 215 N.J.L.J. 140 (January 20, 2014).
- “Estate Planners Beware: Under RULLCA, a Member Transferring a Transferrable Interest Remains a Member of the LLC,” Newsletter of the Business Law Section of the New Jersey State Bar Association Vol. 37 No. 3 (January 2014).
- “Buying and Selling a Business—The Purchase Agreement,” Hunter Group CPA Blog (December 2013).
- “Big Changes in NJ LLC Law” – New Jersey CPA (Sept./Oct. 2013).
- “The New Jersey Revised Uniform Limited Liability Company Act,” New Jersey Corporate Counsel Association Newsletter (January 2013).
- “An Operating Agreement is Essential Under RULLCA,” 210 N.J.L.J. 664 (November 19, 2012).
- “In Pursuit of Professionalism Among Business Lawyers,” 276 New Jersey Lawyer Magazine 47 (June 2012).
- “Legal Ethics in the Context of Negotiations,” 273 New Jersey Lawyer Magazine 57 (December 2011).
- “Events Triggering Buy-Sell Obligations,” 200 N.J.L.J. 682 (June 14, 2010).
- “New Remedies for Oppression in LLCs,” Newsletter of the Business Law Section of the New Jersey State Bar Association Vol. 33 No. 2 (January 2010).
- “The Executory Accord,” Newsletter of the Business Law Section of the New Jersey State Bar Association Vol. 31 No. 1 (January 2008).
- “Protecting a Capital Investment—Basic Characteristics of Preferred Stock in Angel and Venture Capital Financing,” 189 N.J.L.J. 369 (July 30, 2007).
- “Guarantors’ Contribution Agreement,” 188 N.J.L.J. 478 (May 7, 2007).
- “Application of the Business Judgment Rule to Corporate Officers,” 243 New Jersey Lawyer Magazine 73 (December 2006).
- “A Lawyer’s Conflict of Interest in Mergers and Acquisitions,” Newsletter of the Business Law Section of the New Jersey State Bar Association (December 2006).
- “One Attorney Representing Multiple Clients Sitting on the Same Side of the Table,” 240 New Jersey Lawyer Magazine 38 (June 2006).

- “Contract Boilerplate,” Newsletter of the Business Law Section of the New Jersey State Bar Association (August 2006).
- “New Jersey Law on Contract Boilerplate Provisions,” 232 New Jersey Lawyer Magazine 45 (February 2005).
- “Fundamentals of Due Diligence—Review of Basic Corporate Records for New Jersey Transactions,” Newsletter of the Business Law Section of the New Jersey State Bar Association, Vol. 27 No. 2 (May 2004).
- “Law Governing Letters of Intent and Other Preliminary Agreements,” 225 New Jersey Lawyer Magazine 35 (December 2003); Newsletter of the Business Law Section of the New Jersey State Bar Association, Vol. 28 No. 1 (December 2004).
- “The Importance of Letters of Intent and Confidentiality Agreements,” 218 New Jersey Lawyer Magazine 20 (December 2002).
  - Cited in Mitchell C. Shelowitz, “How to Avoid the Perils of Over-Negotiating,” 21 No. 9 ACCA Docket 77 (October 2003).
- “Dissolving a Corporation in New Jersey,” 214 New Jersey Lawyer Magazine 49 (April 2002).

### **PUBLISHED ARTICLES—LITIGATION**

- “Diversity Jurisdiction and the LLC,” 196 N.J.L.J. 326 (May 4, 2009)
- “Getting Nonparty Business Records into Evidence,” \_\_\_ For the Defense 68 (September 2007), Defense Research Institute.
- “Modification to Standard Governing Motions to Dismiss,” New Jersey Lawyer Magazine (April 2007).
  - Cited in 1B New Jersey Practice – Court Rules Annotated R. 4:6-2 (West).
- “Objections to the Form of Deposition Questions,” Vol. 21, No. 1 Trial Practice Journal 8 (Fall 2006), ABA Litigation Section, Trial Practice Committee.
- “Basic Principles of Cross-Examination,” Trials and Tribulations, Defense Research Institute, Trial Tactics Committee (Sept. 2006).
- “How To Avoid Giving Judges Headaches,” 183 N.J.L.J. 148 (January 16, 2006).
- “Is the Burden of Proof on Legal Fraud Claims Clear and Convincing?” 170 N.J.L.J. 28 (October 7, 2002).
  - Cited in 2B New Jersey Practice – Evidence Rules Annotated (3d ed.) R. 101 (West).
- “Dealing with Problems at Depositions,” New Jersey Lawyer Magazine (December 2001).
  - Reprinted in 3C New Jersey Practice – Civil Practice Forms (5th ed.) § 35.12 (West).
  - Cited in 1B New Jersey Practice – Court Rules Annotated (5th ed.) R. 4:14-1 (West).
- “Contention Interrogatories,” New Jersey Lawyer Magazine (December 2001).
  - Cited in Douglas C. Rennie, “The End of Interrogatories: Why Twombly and Iqbal Should Finally Stop Rule 33 Abuse,” 15 Lewis & Clark Law Review 191 (Spring 2011).
  - Reprinted in 3C New Jersey Practice – Civil Practice Forms (5th ed.) § 40.7 (West).
  - Cited in 42 New Jersey Practice – Discovery § 2.47 (West) (“an excellent discussion of the use of contention interrogatories”).
  - Cited in 1B New Jersey Practice – Court Rules Annotated (5th ed.) R. 4:17-4 (West).
- “Getting Nonparty Business Records Into Evidence,” New Jersey Lawyer Magazine (October 2001).
  - Cited in Paul F. Rothstein, Federal Rules of Evidence (3d ed.), Rule 803.
  - Cited in 2B New Jersey Practice – Evidence Rules Annotated (5th ed.) R. 201 (West).
  - Cited in 2D New Jersey Practice – Evidence Rules Annotated (5th ed.) R. 803(c)(6) & R. 803(c)(25) (West).
  - Cited in N.J. Stat. Ann. § 2A:84A-1 et seq. (Appendix A - N.J.R.E. 803) (West)
- “Document Indices and the Attorney Work-Product Doctrine,” 162 N.J.L.J. 241 (October 16, 2000).

- “Application of the Attorney-Client Privilege to Communications with Former Employees,” New Jersey Lawyer, the Magazine (December 1999).
  - Cited in 2C New Jersey Practice – Evidence Rules Annotated (3d ed.) R. 504 (West).
- “The Effect of a Mistrial on Dispositive Motions,” 157 N.J.L.J. 1309 (September 27, 1999).
- Co-author with Peter M. Burke, “An Introduction to Cross-Examination,” New Jersey Lawyer Magazine (November/December 1998).
  - Cited in Celine Chan, “A Defendant’s Word On Its Face Or Under Oath?,” 75 Brooklyn Law Review 579 (Winter 2009).
  - Cited in Stephen D. Easton, “Can We Talk?: Removing Counterproductive Ethical Restraints Upon Ex Parte Communication Between Attorneys and Adverse Party Witnesses,” 76 Indiana Law Journal 648 (2001).
  - Cited in 3C New Jersey Practice – Civil Practice Forms (5th ed.) § 35.12 (West).
- Co-author with Frederick W. Rose, “Using and Opposing Expert Testimony at Trial,” New Jersey Lawyer Magazine (November/December 1998).
- “Motions for Summary Judgment in State Court Actions”, New Jersey Lawyer Magazine (June 1998).
  - Cited in 2 New Jersey Practice – Court Rules Annotated (5th ed.) Rule 4:46-2 (West).
- “Dealing with an Expert’s Conflict of Interest”, 151 N.J.L.J. 664 (February 16, 1998).
  - Cited in N.J. Stat. Ann. § 2A:84A-1 et seq. (Appendix A - N.J.R.E. 702) (West)
- “Producing Documents in State Court Actions”, New Jersey Lawyer Magazine (May 1997).
  - Cited in 1B New Jersey Practice – Court Rules Annotated (5th ed.) Rule 4:18-1 (West).
  - The Supreme Court Civil Practice Committee amended Rule 4:18-1 as suggested in the article.
- “Is a Higher Standard Needed for Proof of Fraud?” 138 N.J.L.J. 679 (October 17, 1994).
  - The Supreme Court Committee on Model Civil Jury Charges commented on the issue raised in the article in its 1996 Supplement to the Model Jury Charges.
- “Where You Can Use Leading Questions,” 137 N.J.L.J. 1042 (July 11, 1994).
  - Cited in N.J. Stat. Ann. § 2A:84A-1 et seq. (Appendix A - N.J.R.E. 611) (West)
  - Cited in 2C New Jersey Practice – Evidence Rules Annotated (3d ed.) R. 611 (West).
  - Cited in Charles J. Walsh and Gwen L. Posner, “Presenting and Challenging Witnesses Under New Jersey Rules of Evidence 607, 611(c) and 803(a)(1),” 27 Seton Hall Law Review 399 (1997).

#### **PUBLISHED ARTICLES—MISCELLANEOUS**

- “Communicating with Clients through Invoices,” Vol. 37, No. 6 Law Practice (ABA) 36 (November/December 2011).
- “Your New Nepotism Policy,” School Leader (September/October 2009), New Jersey School Boards Association.
- “Student Cell Phone Use,” School Leader (December 2007), New Jersey School Boards Association.
- “The Fundamentals of Busing,” School Leader (September/October 2003), New Jersey School Boards Association.
- Op-Ed, “Statutes Prohibiting Offensive Language,” 138 N.J.L.J. 901 (October 31, 1994).
  - Cited in N.J. Stat. Ann. § 2C:33-2 (West).
  - Cited in N.J. Stat. Ann., Constitution, Art. I, ¶ 6 (West).

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### UNPUBLISHED ARTICLES—BUSINESS

- “Choice of Entity: Corporation or Limited Liability Company?” – Client Advisory (March 2014; February 2013).
- “NJ New LLC Law Becomes Effective on March 1, 2014” – Client Advisory (February 2014).
- “Forming a Business Entity—NJ, NY, PA or DE? – Client Advisory (September 2012).
- “Basic Advantages and Disadvantages of Redemption vs. Cross-Purchase Buy-Sell Agreements (2012).
- “Why You Should Comply with the Securities Laws” (June 2011).

**NOTE: Most of the above published articles, and a number of unpublished papers, can be found on my personal website of [www.GianfrancoPietrafesa.com](http://www.GianfrancoPietrafesa.com)**

### LECTURES AND SEMINARS TO ATTORNEYS

- Moderator, “Legal Ethics for Transactional Lawyers,” NJICLE (scheduled for November 20, 2014).
- Moderator and Speaker, “The New Jersey Revised Uniform Limited Liability Company Act,” NJICLE (scheduled for June 24, 2014).
- Speaker, “The New Jersey Revised Uniform Limited Liability Company Act,” Bergen County Bar Association, Hackensack (March 27, 2014).
- Speaker, “Drafting Documents: Avoiding Hot Water When Using Boilerplate Provisions,” NJICLE, New Brunswick (March 5, 2014)
- Moderator, “Legal Ethics for Transactional Lawyers,” NJICLE (November 21, 2013).
- Speaker, “The New Jersey Revised Uniform Limited Liability Company Act,” Hudson County Bar Association, Jersey City (June 12, 2013).
- Moderator and Speaker, “Ethics in Settlement Negotiations,” 2013 New Jersey State Bar Association Annual Meeting and Convention (May 16, 2013).
- Speaker, “The New Jersey Revised Uniform Limited Liability Company Act,” Bergen Tax Study Group, Hackensack (May 15, 2013).
- Speaker, “New Fiduciary Duties under the New Jersey Revised Uniform Limited Liability Company Act,” NJSBA Business Law and Tax Law Sections (March 20, 2013).
- Moderator and Speaker, “The New Jersey Revised Uniform Limited Liability Company Act,” NJICLE (March 13, 2013, February 11, 2013 and January 17, 2013).
- Speaker, “Identifying Conflicts of Interest and Preparing Conflict Waivers,” Hudson-Bergen Inn of Transactional Counsel, Hackensack (February 13, 2013)
- Moderator, “Legal Ethics for Transactional Lawyers,” NJICLE (November 15, 2012).
- Speaker, “Ethics in Settlement Negotiations,” 2012 New Jersey State Bar Association Annual Meeting and Convention (May 17, 2012).
- Speaker, “Supplemental Principles of Professionalism for Business Lawyers and other Projects of the New Jersey State Bar Association Business Law Section,” 2012 American Bar Association Business Bar Leaders Conference (scheduled for May 11, 2012).

- Speaker, “Identifying Conflicts of Interest and Preparing Conflict Waivers,” Ethics in Tax Practice, 2012 Federal Tax Law Symposium, NJSBA Taxation Law Section and NJICLE (scheduled for May 9, 2012).
- Speaker, “Protection of Minority Business Interests,” 2012 Business Law Symposium, NJSBA Business Law Section and NJICLE (scheduled for April 20, 2012).
- Moderator, “Legal Ethics for Transactional Lawyers,” NJICLE (November 15, 2011).
- Speaker, “Client Intake: Formation of Attorney-Client Relationship, Identifying Conflicts of Interest, Preparing Conflict Waivers, and Written Fee Arrangements,” Bergen County Bar Association (May 17, 2011).
- Speaker, “Client Intake: Formation of Attorney-Client Relationship, Identifying Conflicts of Interest, Preparing Conflict Waivers, and Written Fee Arrangements,” Herten Burstein In-House Seminar (January 11, 2011).
- Speaker, “Ethics for Negotiators,” First American Inn of Transactional Counsel (December 14, 2010).
- Moderator, “Legal Ethics for Transactional (and Other) Attorneys 2010,” NJICLE (November 16, 2010).
- Speaker, “Ethics for Negotiators,” Hudson-Bergen Inn of Transactional Counsel (May 13, 2010).
- Moderator, 2010 Business Law Symposium, NJSBA Business Law Section and NJICLE (April 9, 2010).
- Speaker, “Contract Boilerplate,” Hudson-Bergen Inn of Transactional Counsel (February 11, 2010).
- Speaker (“Ethics of Lawyer Marketing”), “Profitability, Communication, Clients and Ethics: A Potent Mix,” Lawline.com (December 14, 2009).
- Moderator and Speaker (“Ethics for Negotiators”), “Legal Ethics for Transactional Attorneys 2009,” NJICLE (November 17, 2009).
- Moderator, 2009 Business Law Symposium, NJSBA Business Law Section and NJICLE (scheduled for April 24, 2009).
- Speaker, “Valuation Methods for Determining Purchase Price under Buy-Sell Agreements,” Hudson-Bergen Inn of Transactional Counsel (February 12, 2009).
- Moderator, “Legal Ethics for Transactional Lawyers,” NJICLE (November 18, 2008).
- Moderator, 2008 Business Law Symposium, NJSBA Business Law Section and NJICLE (April 29, 2008).
- Speaker, “Legal Ethics for Transactional Lawyers,” Inn of Transactional Counsel, Essex-Morris (December 11, 2007).
- Moderator, “Legal Ethics for Transactional Attorneys 2007,” NJICLE (November 15, 2007).
- Scheduled Speaker, Starting and Succeeding with a New Business, New Jersey State Bar Foundation (March 13, 2007) (absent due to illness).
- Scheduled Moderator, 2007 Business Law Symposium, NJSBA Business Law Section and NJICLE (March 9, 2007) (absent due to illness).
- Moderator and Speaker, “Legal Ethics for Transactional Attorneys,” NJICLE (October 12, 2006).
- Speaker, “Dealing with Problems at Deposition,” Advanced Depositions in New Jersey, Lorman Education Services (June 20, 2006).
- Speaker, “Some Basic Characteristics of Preferred Stock,” Advising the Start-Up Company, Inn of Transactional Counsel, Essex-Morris (April 11, 2006).
- Moderator, 2006 Business Law Symposium, NJSBA Business Law Section and NJICLE (March 2006).



- Moderator and Speaker, “Boilerplate Provisions at the End of the Contract: Fine Print, Big Deal,” Fifth Annual Business Law Symposium, NJSBA Business Law Section and NJICLE (October 2004).
- Speaker, “Due Diligence of Corporate Records,” Due Diligence, Inn of Transactional Counsel, Essex-Morris (November 2003).
- Moderator and Speaker, “Confidentiality Agreements and Letters of Intent,” Fourth Annual Business Law Symposium, NJSBA Corporate and Business Law Section and NJICLE (October 2003).

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